

City Council Meeting Handouts

May 8, 2023

- I. Public Services Week
- II. Eisemann Center Presents 2023-2024 Season
- III. Second Quarter Financial Report – FY 2022-2023 Operating Budget



RICHARDSON®

TEXAS

PUBLIC SERVICES DEPARTMENT & NATIONAL PUBLIC WORKS WEEK

CITY COUNCIL BRIEFING: MAY 8, 2023



Overview

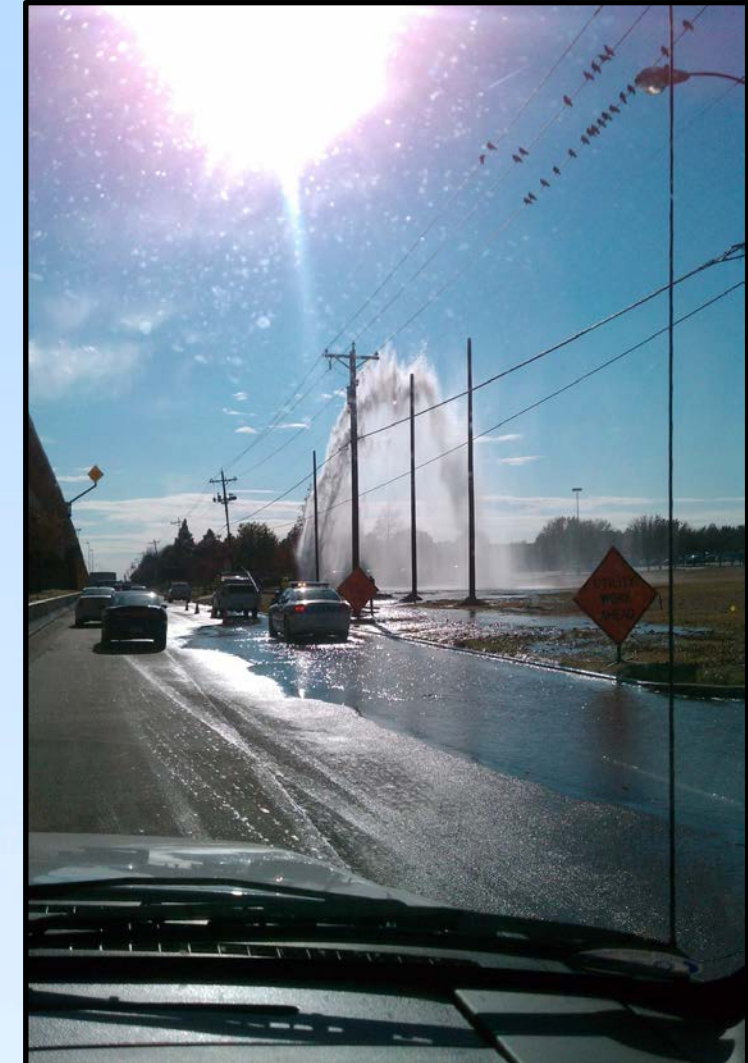
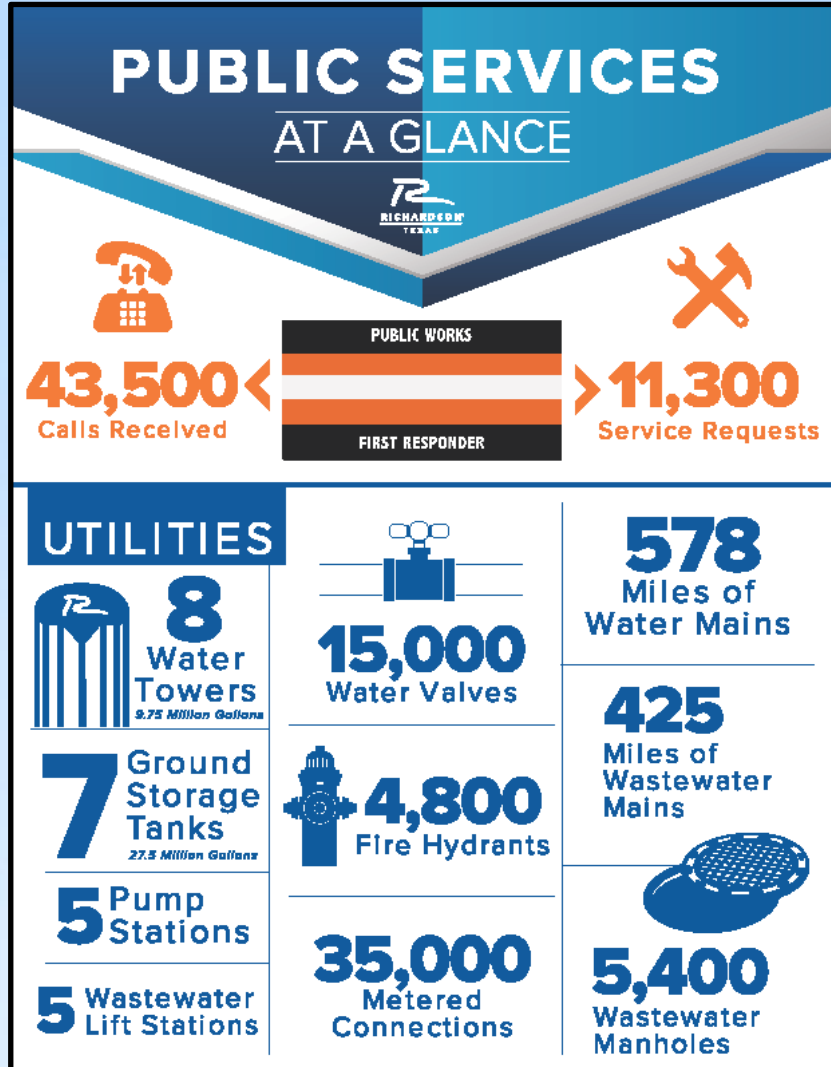
- Public Services Team
- Public Services At a Glance
- National Public Works Week
- Public Works Professionals First Responder Designation

Public Services Team


- Utilities
 - Water, Wastewater, Plant Maintenance, SCADA/Response Center (x4111)
- Streets
 - Street/Alley Maintenance, Storm Drainage, Winter Weather Response
- Solid Waste
 - Residential, Brush and Bulky Item Collection (BABIC), Recycling, Commercial



Public Services At a Glance - Utilities





Public Services At a Glance – Streets & Solid Waste

SOLID WASTE  **RICHARDSON TEXAS**

27,766 Households Served

38,600 tons Residential collected per year

BABC  **RECYCLING** 


1x per week unlimited yard waste and large bulky material over 60 lbs.
89,000 request per year No cap no request

2 FREE blue bag rolls annually with Mayor's Blue Bag letter (62 bags)

1 PICK UP per week

5,200 tons collected per year

62,700 tons COMMERCIAL WASTE collected per year


STREETS 

1,320 Miles of STREET


231 Miles of ALLEYS

1,500 cu yd CONCRETE poured per year


1,000 tons ASPHALT laid per year

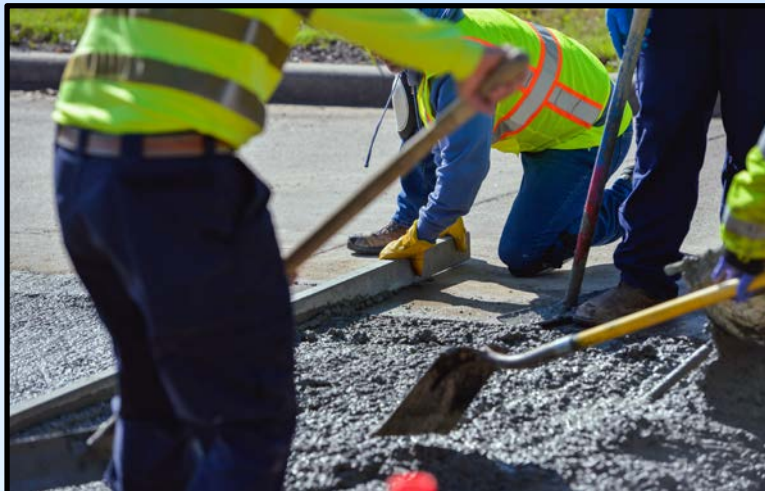
800 Pothole/Pavement Repairs 

INCLEMENT WEATHER RESPONSE

39,700 lb. SALT used in road mixture 

840 cu yd SAND used in our last winter weather event

200 Stormwater Requests responded to regarding drainage issues, clogged inlet, water standing/overflowing 



National Public Works Week May 21-27, 2023



- Since 1960 American Public Works Association has sponsored National Public Works Week
- The week is used for public works agencies to take the opportunities to make their stories known and celebrate the work of public works professionals

National Public Works Week May 21-27, 2023

Public Services celebrates
Public Works Week:

- Daily Snacks/Treats
- Department Photo
- Equipment Road-e-o
- Public Works Week

Luncheon - May 25, 2023



National Public Works Week May 21-27, 2023

Equipment Road-E-O



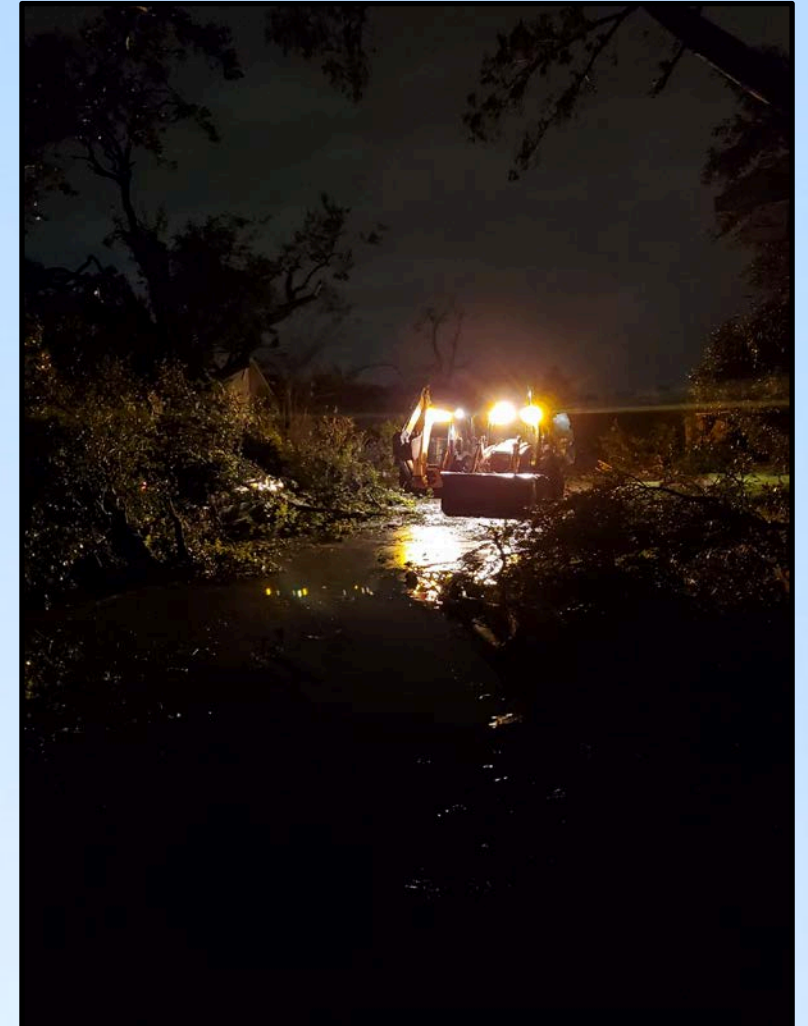
National Public Works Week May 21-27, 2023

Public Works Week Lunch – May 25, 2023



Public Works First Responder Designation

- In 2003, President George W. Bush issued Presidential Policy Directive 8 (PPD-8) officially recognizing public works as first responders.
- In 2017, "Public Works First Responder" symbol for use throughout North America was approved





RICHARDSON

T E X A S



Eisemann Center Presents 2023/2024 Season

Photo credit: Charles D. Smith



RICHARDSON[®]
TEXAS

City Council Strategic Goals

- Continue to explore unique incentives/initiatives to attract and retain residents and other stakeholders.
- Promote avenues for public engagement and input.
- Value, protect, and create a positive return on City, resident, and other stakeholder investments in the City.

Eisemann Center Presents

- *2023/24 Season Programming Vision*
 - *Ethos*
 - *Excellence*
 - *Goals*





Eisemann Center Presents

- *Planning process*
- *Community Collaborations*
- *Data-driven marketing and communication decisions*

CELEBRATE!

- Saturday, September 23 – Manual Cinema’s *Frankenstein*
- Friday, September 29 – Mariachi Herencia de Mexico, ft. La Marisoul | *The HEREDEROS Tour*
- Friday, October 13 – Ranky Tanky with Very Special Guest Lisa Fischer
- Monday, October 16 – Keyboard Conversations ® with Jeffrey Siegel: *The Power and Passion of Beethoven*

DISCOVER!

- Sunday, October 22 – Step Afrika!
- Thursday, October 26 – The Manhattan Transfer's 50th Anniversary and Final World Tour
- Friday, November 10 – *When You Wish Upon A Star: A Jazz Tribute to 100 Years of Disney*
- Saturday, November 11 – *Get Happy: Michael Feinstein Celebrates the Judy Garland Centennial*

EXPERIENCE!

- Friday, November 17 – Versa-Style Dance Company: *Freemind Freestyle*
- Monday, December 4 – Keyboard Conversations ® with Jeffrey Siegel: *Chopin and Liszt*
- Friday, December 29 – *Nochebuena: A Christmas Spectacular* featuring Ballet Folklorico de Los Angeles & Mariachi Garibaldi de Jaime Cuellar
- Saturday, January 6 – Opening Night for Eisemann Edge – *Sensing Deep Space: Pandora's Cluster*

CELEBRATE!

- Friday, January 19 – The Hot Sardines
- Saturday, January 27 – Judy Collins with the Richardson Symphony Orchestra: *The Wildflowers Tour*
- Thursday, February 1 – The Sound of {Black} Music
- Monday, February 5 – Keyboard Conversations ® with Jeffrey Siegel: *Festive French Fare*

DISCOVER!

- Saturday, February 24 – Brian Stokes Mitchell Trio
- Sunday, March 17 – *Cenicienta: A Bilingual Cinderella Story*
- Saturday, March 23 – Patti LuPone: *A Life In Notes*
- Saturday, March 30 – Contemporary West Dance Theatre

EXPERIENCE!

- Friday, April 5 – 360 All Stars
- Saturday, April 13 – 123 Andrés
- Monday, April 15 – Keyboard Conversations ® with Jeffrey Siegel: *Three Great Romantics*
- Wednesday, April 24 – Ukulele Orchestra of Great Britain
- Friday, April 26-Saturday, April 27 – Compagnia TPO: *Farfalle*

Eisemann Center Presents 2023/24

Proposed Presenting Budget:

REVENUE	BUDGET
Ticket Revenue:	\$1,295,638
Ticket Office Fees:	\$45,902
Sponsorship/Donations:	\$80,000
Special Events Revenue:	\$57,500
Friends Memberships:	<u>\$25,000</u>
	\$1,504,040
EXPENSES	
Contractual Services:	\$778,602
Professional Services:	\$153,409
Rentals (Equipment):	\$20,700
Advertising, Printing, Postage:	\$292,428
Future Promotions:	\$32,500
Special Events:	\$12,500
Other Services:	\$95,934
Miscellaneous Supplies:	\$3,500
Food & Special Provisions:	<u>\$39,675</u>
	\$1,429,248



MORE TO COME!

- *Community Outreach and Education*
- *Eisemann Center Presents Season Add-ons*
- *Eisemann Center Presents Co-Pros*
- *Friends of the Eisemann Center Membership Re-Launch*

2023-2024 SEASON PREVIEW

*We look forward to seeing you
at our Season Preview Party on
Thursday, May 11 at 5:30 p.m.
at the Eisemann Center!*



The image shows a close-up, low-angle view of the Eisemann Center building. The structure is characterized by a prominent glass curtain wall with a light-colored metal frame. The glass reflects the sky and surrounding environment. A large, dark, sans-serif sign is mounted on a white horizontal band that runs across the middle of the frame. The sign reads "EISEMANN CENTER" in all capital letters. The perspective is from below, looking up at the building's facade.

EISEMANN CENTER

Photo credit: Charles D. Smith

SECOND QUARTER REPORT

FY 2022-2023

MAY 8, 2023



RICHARDSON

TEXAS



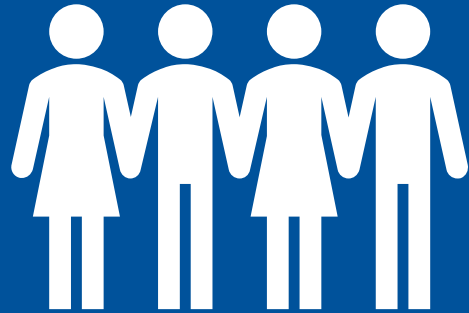
PRESENTATION OVERVIEW



The focus of this presentation is on the second quarter performance of the five operational funds listed below. Revenues and expenditures are compared against the original budget adopted in August 2022.

- Vacancy Report
- General Fund
- Water & Sewer Fund
- Solid Waste Services Fund
- Golf Fund
- Hotel/Motel Tax Fund

CITY-WIDE VACANCIES



FY 2021-22 Position Counts as of March 31, 2022

	Authorization	Filled	Vacant	% Vacant
GENERAL FUND	833	758	75	9.00%
WATER AND SEWER FUND	86	60	26	30.23%
SOLID WASTE SERVICES FUND	71	63	8	11.27%
GOLF FUND	14	11	3	21.43%
HOTEL/MOTEL TAX FUND	24	21	3	12.50%
	<u>1,028</u>	<u>913</u>	<u>115</u>	<u>11.19%</u>

FY 2022-23 Position Counts as of March 31, 2023

	Authorization	Filled	Vacant	% Vacant
GENERAL FUND	853	784	69	8.09%
WATER AND SEWER FUND	85	71	14	16.47%
SOLID WASTE SERVICES FUND	71	64	7	9.86%
GOLF FUND	14	14	-	0.00%
HOTEL/MOTEL TAX FUND	30	28	2	6.67%
	<u>1,053</u>	<u>961</u>	<u>92</u>	<u>8.74%</u>

OVERVIEW



GENERAL FUND

- The largest of the City's five operating funds
- Provides for basic services like public safety, parks, health and community services and administration
- Revenue from property taxes, sales taxes and franchise fees typically make up 80-85% of the fund's total revenues

GENERAL FUND – REVENUES

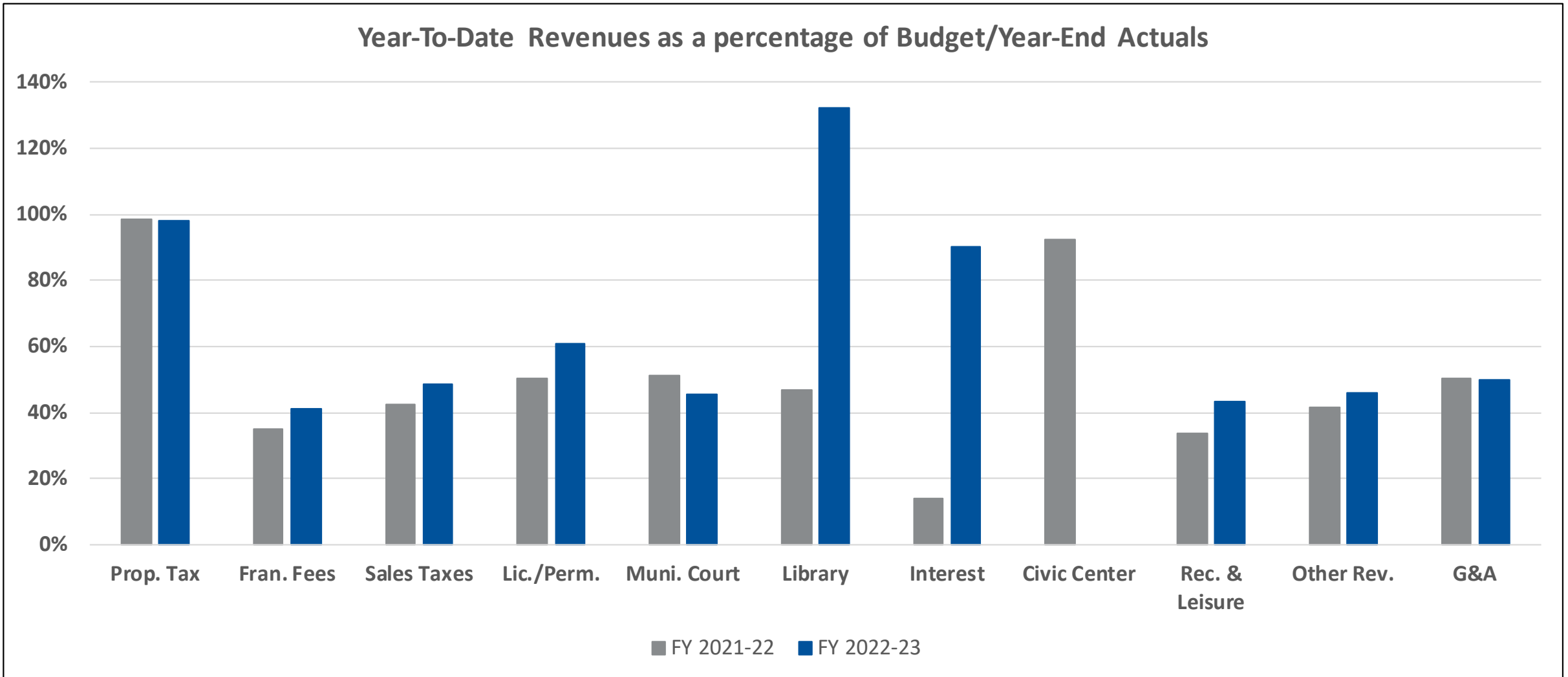


Source	YEAR-END			ORIGINAL		
	ACTUAL 2021-22	Y-T-D 2021-22	% of ACTUAL 2021-22	BUDGET 2022-23	Y-T-D 2022-23	% of BUDGET 2022-23
Property Taxes	\$ 67,709,019	\$ 66,636,066	98.42%	\$ 70,241,725	\$ 68,997,625	98.23%
Franchise Fees	17,786,396	6,191,507	34.81%	17,013,605	6,996,435	41.12%
Sales Taxes	55,008,183	23,296,398	42.35%	52,504,463	25,599,329	48.76%
Licenses and Permits	2,625,917	1,316,108	50.12%	2,932,138	1,781,144	60.75%
Municipal Court	1,967,832	1,003,674	51.00%	2,066,000	943,078	45.65%
Library Fines	44,293	20,787	46.93%	6,827	9,011	131.99%
Interest Earnings	449,321	62,448	13.90%	998,673	902,521	90.37%
Civic Center	292	270	92.47%	-	-	0.00%
Recreation and Leisure	3,229,113	1,085,232	33.61%	3,515,566	1,526,812	43.43%
Other Revenue	5,484,708	2,290,497	41.76%	4,681,136	2,148,291	45.89%
G&A	9,307,956	4,674,592	50.22%	10,258,010	5,129,005	50.00%
Total Revenues	\$ 163,613,032	\$ 106,577,580	65.14%	\$ 164,218,143	\$ 114,033,250	69.44%

FY23 TOTAL REVENUES OF **\$114.0M, OR 69.44%** OF THE ORIGINAL BUDGET, COMPARED TO **\$106.6M, OR 65.14%** OF FY22 YEAR-TO-DATE ACTUAL COLLECTIONS

GENERAL FUND – REVENUES

Year-To-Date Revenues as a percentage of Budget/Year-End Actuals



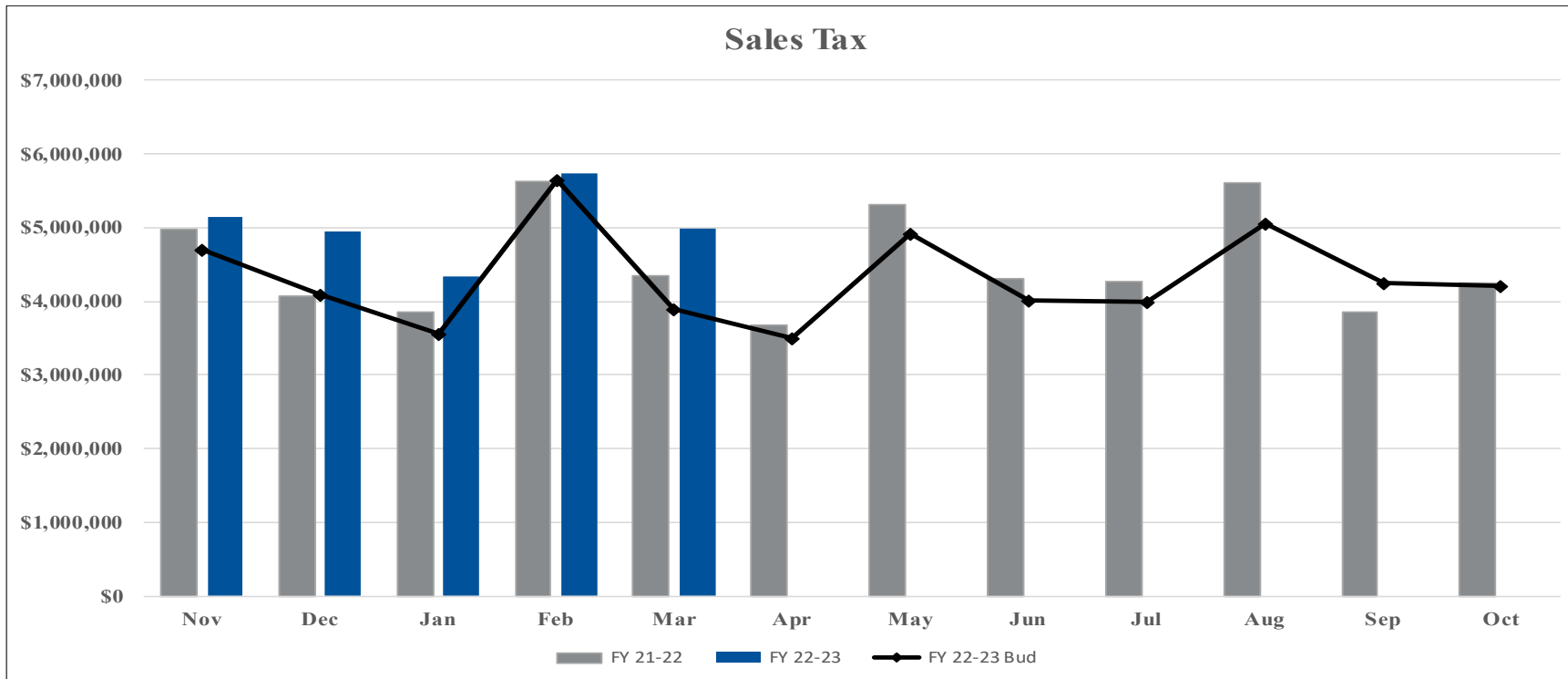
NINE OF THE ELEVEN CATEGORIES ARE TRACKING AT OR ABOVE LAST YEAR'S PACE OF COLLECTION

GENERAL FUND – REVENUES

SALES & OTHER BUSINESS TAXES

SALES AND OTHER BUSINESS TAX COLLECTIONS OF \$25.6M REPRESENT 48.76% OF THE BUDGET

- THE SECOND QUARTER ENDS WITH SALES TAX \$2.3M OVER LAST YEARS ACTUAL, \$3.2M OVER THE BUDGET



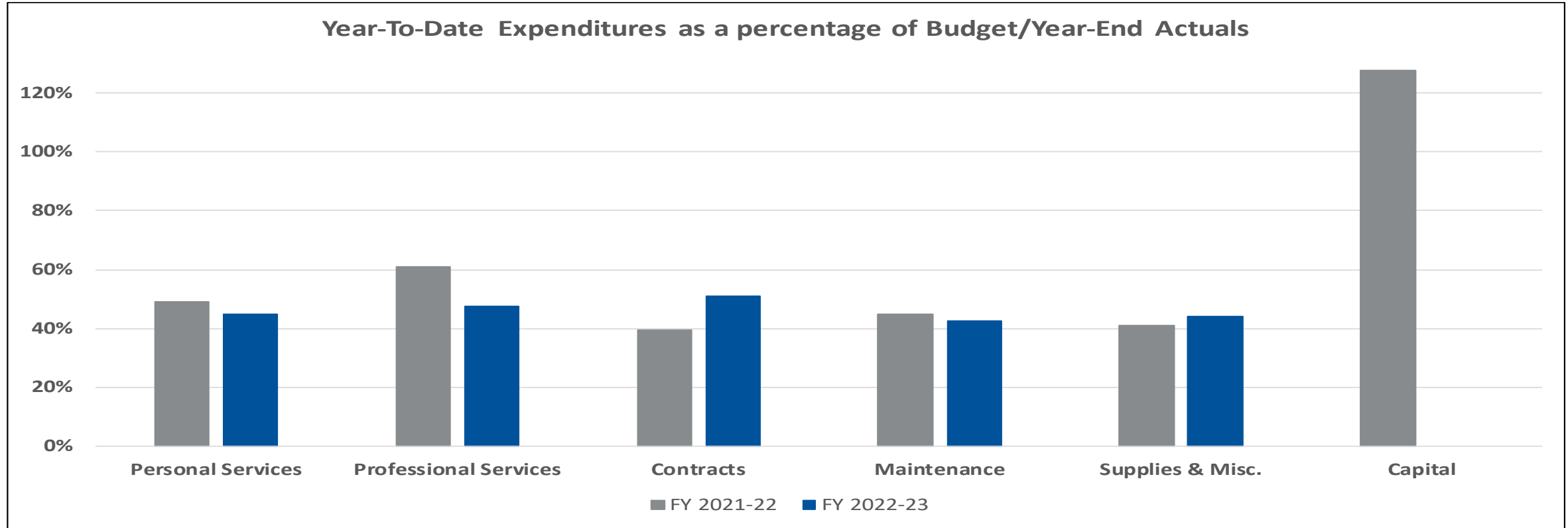
GENERAL FUND – EXPENDITURES (EXCLUDING TRANSFERS)



Category	YEAR-END			ORIGINAL		
	ACTUAL	Y-T-D	% of ACTUAL	BUDGET	Y-T-D	% of BUDGET
	2021-22	2021-22	2021-22	2022-23	2022-23	2022-23
Personal Services	\$ 98,640,281	\$ 48,375,660	49.04%	\$ 109,755,280	\$ 49,407,475	45.02%
Professional Services	13,482,449	8,240,230	61.12%	15,147,702	7,205,514	47.57%
Contracts	2,740,440	1,077,670	39.32%	2,609,727	1,331,106	51.01%
Maintenance	6,090,358	2,721,789	44.69%	7,223,411	3,069,079	42.49%
Supplies & Misc.	10,593,312	4,356,875	41.13%	12,941,709	5,703,600	44.07%
Capital	37,496	47,878	127.69%	-	-	0.00%
Total Oper. Exp.	\$ 131,584,337	\$ 64,820,101	49.26%	\$ 147,677,829	\$ 66,716,773	45.18%

FY23 TOTAL OPERATING EXPENDITURES (EXCLUDING TRANSFERS) OF **\$66.7M, OR 45.18%** OF THE ORIGINAL BUDGET, COMPARED TO **\$64.8M, OR 49.26%** OF FY22 YEAR-TO-DATE ACTUAL COLLECTIONS

GENERAL FUND – EXPENDITURES (EXCLUDING TRANSFERS)



- All categories are performing as expected
- The variances in the Professional Services and Contracts categories are due to the timing of payments for budgeted and anticipated expenditures
- The Capital category in FY22 was impacted by the need for supplemental funding for a Park turf sprayer unit that was impacted by cost increases and supply chain delays, some of which was reclassified at year-end

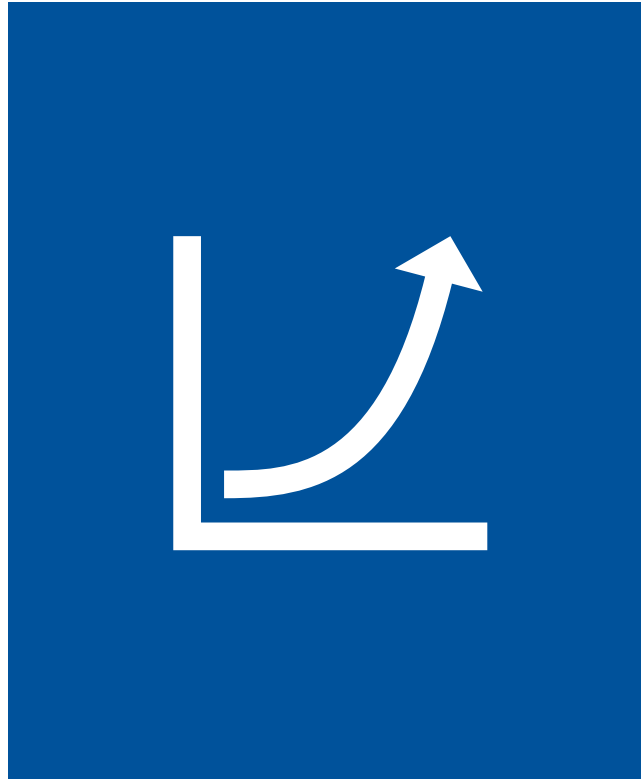
OVERVIEW



WATER & SEWER FUND

- An enterprise fund and the second largest of the City's five operating funds
- Provides for administration, operation and maintenance of the City's water and wastewater system
- Revenue from water and sewer sales make up 98% of the fund's total revenues
- Expenses for wholesale water and sewer treatment services make up about 98% of the fund's total expenses

WATER & SEWER FUND – REVENUES

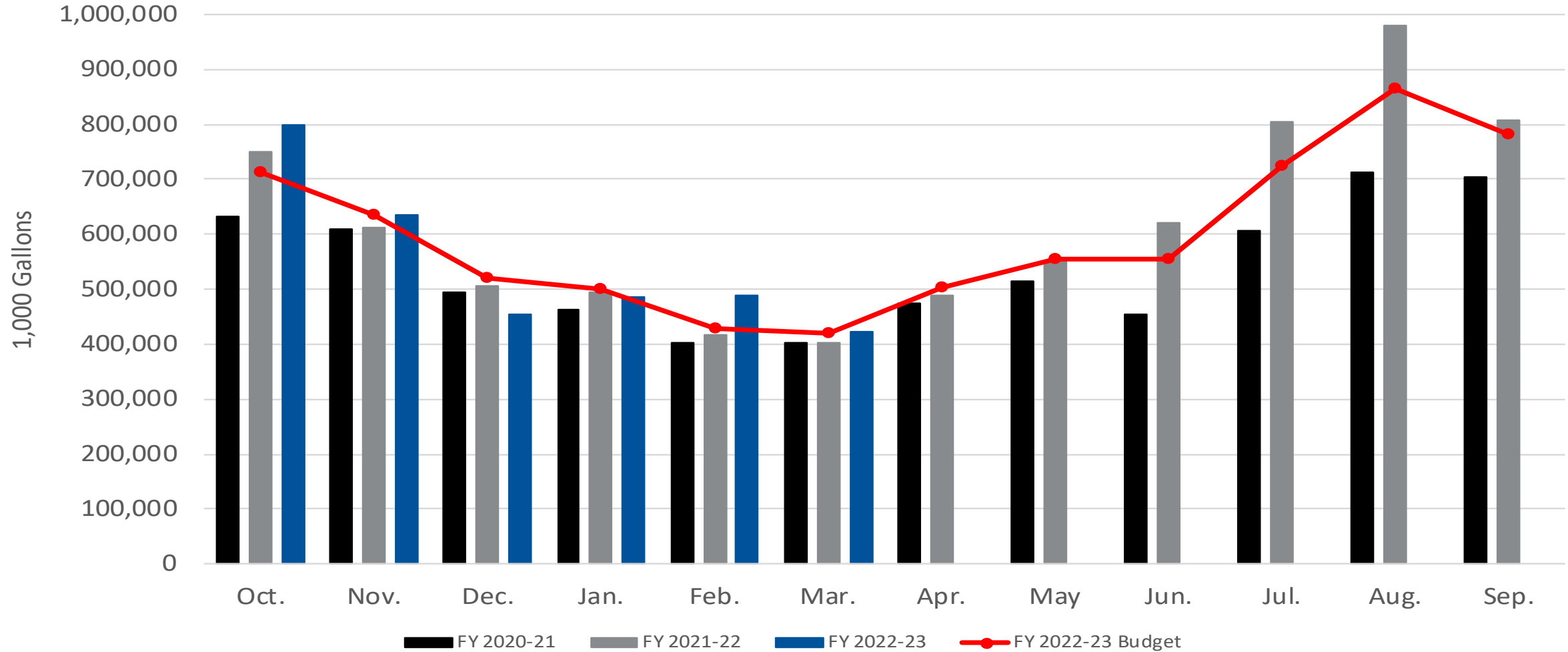


Source	YEAR-END			ORIGINAL		
	ACTUAL 2021-22	Y-T-D 2021-22	% of ACTUAL 2021-22	BUDGET 2022-23	Y-T-D 2022-23	% of BUDGET 2022-23
Water Revenue	\$ 58,596,421	\$ 24,997,770	42.66%	\$ 58,053,469	\$ 26,250,344	45.22%
Sewer Revenue	35,468,713	16,704,022	47.10%	35,717,960	17,710,608	49.58%
Service Fees	66,225	33,915	51.21%	215,343	107,415	49.88%
Installation Fees	47,558	32,218	67.74%	74,772	18,605	24.88%
Late Charges	943,242	215,863	22.89%	887,822	757,605	85.33%
Other Revenue	802,264	211,004	26.30%	486,072	193,580	39.83%
Interest Earnings	141,031	13,858	9.83%	344,850	280,505	81.34%
Total Revenues	\$ 96,065,455	\$ 42,208,650	43.94%	\$ 95,780,288	\$ 45,318,662	47.32%

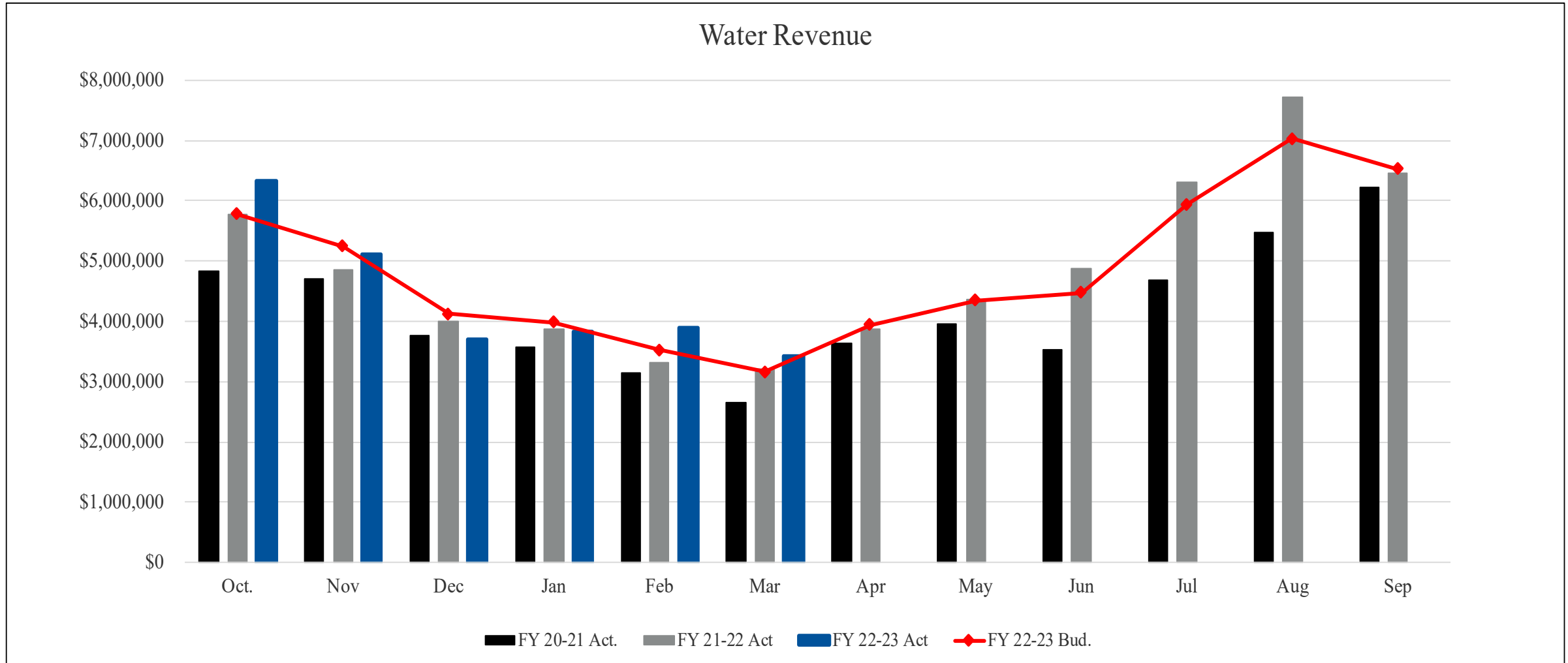
FY23 TOTAL REVENUES OF **\$45.3M, OR 47.32%** OF THE ORIGINAL BUDGET, COMPARED TO \$42.2M, OR 43.94% OF FY22 YEAR-TO-DATE ACTUAL COLLECTIONS

WATER & SEWER FUND – TOTAL WATER SALES

Total Water Sales

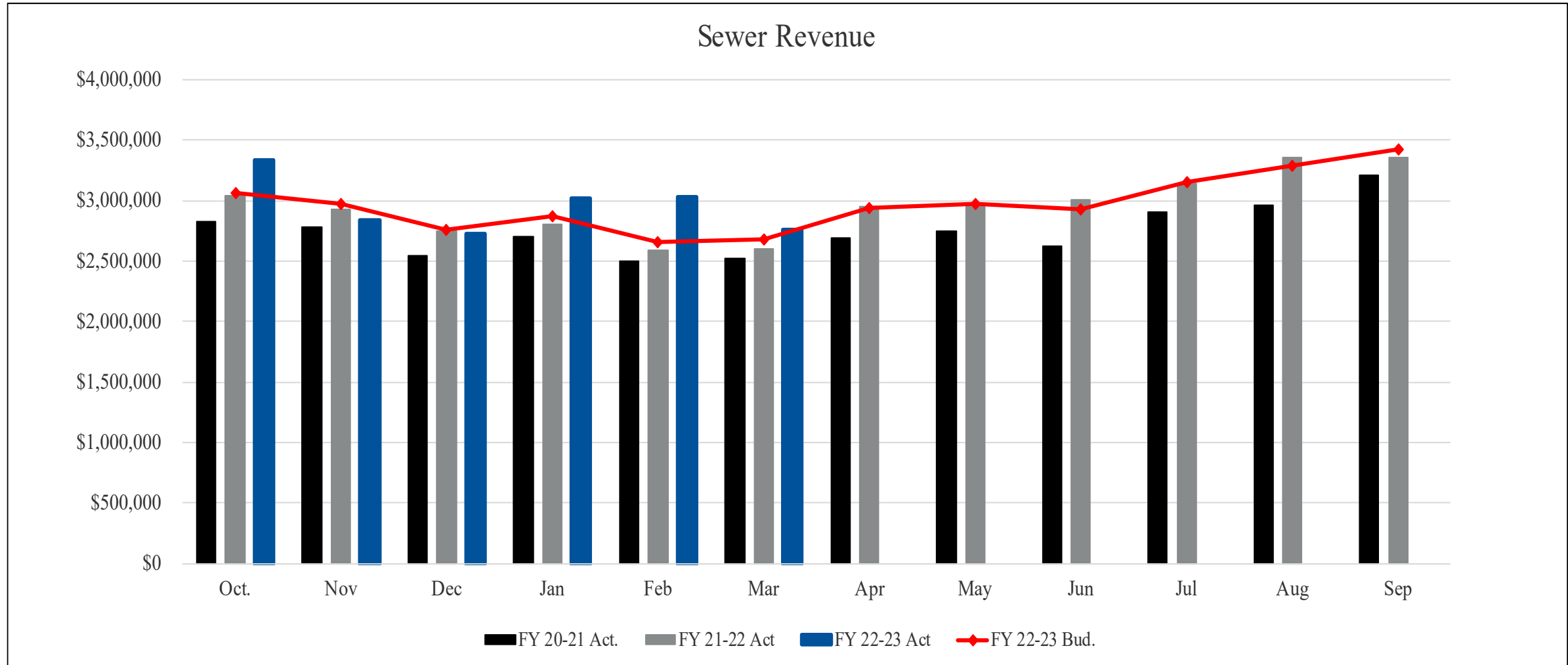


WATER & SEWER FUND – WATER REVENUE



Total Water Rev	Oct.	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total
FY 22-23 Budget	\$5,776,265	\$5,244,311	\$4,121,300	\$3,981,761	\$3,520,522	\$3,162,314	\$3,937,356	\$4,346,556	\$4,472,826	\$5,937,274	\$7,029,774	\$6,523,210	\$58,053,469
FY 22-23 Actual	\$ 6,325,752	\$ 5,104,918	\$ 3,692,678	\$ 3,831,850	\$ 3,883,569	\$ 3,411,576							\$26,250,344
Over/(Under)	\$549,487	(\$139,393)	(\$428,622)	(\$149,911)	\$363,047	\$249,262							\$443,871

WATER & SEWER FUND – SEWER REVENUE



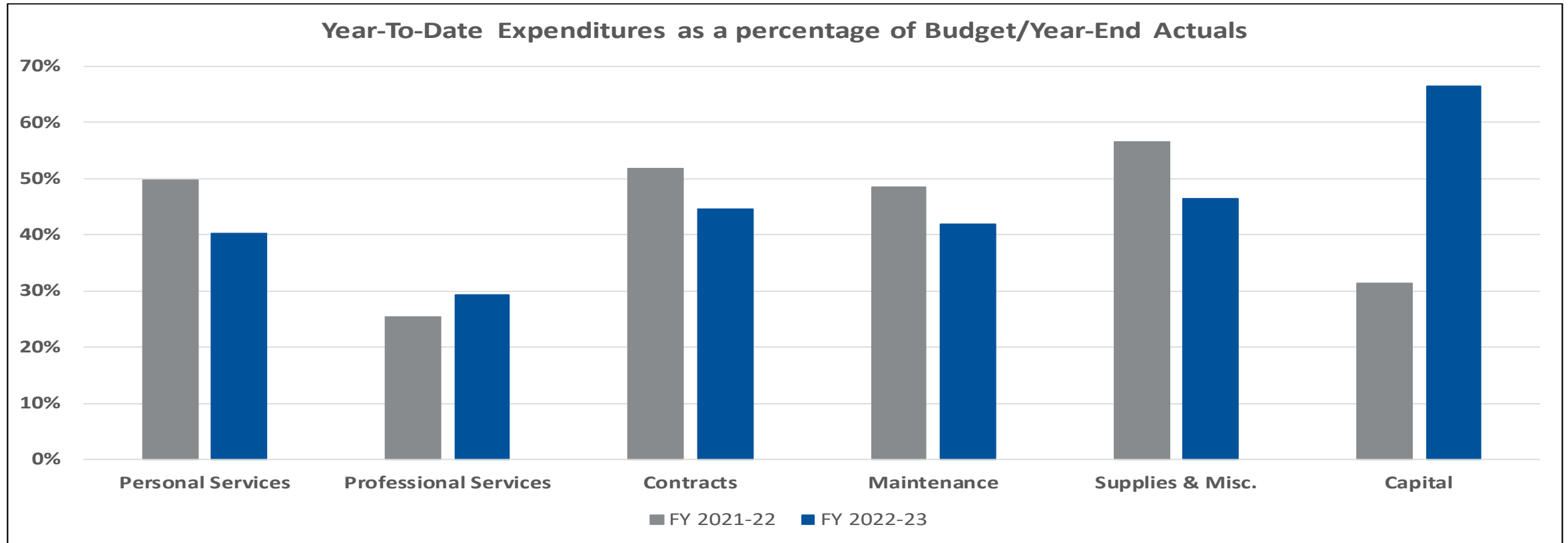
Total Sewer Rev	Oct.	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total
FY 22-23 Budget	\$3,061,102	\$2,976,602	\$2,755,756	\$2,875,949	\$2,658,704	\$2,676,475	\$2,941,326	\$2,969,268	\$2,932,369	\$3,153,189	\$3,291,643	\$3,425,577	\$35,717,960
FY 22-23 Actual	\$ 3,335,187	\$ 2,837,072	\$ 2,727,354	\$ 3,019,485	\$ 3,032,262	\$ 2,759,248							\$17,710,608
Over/(Under)	\$274,085	(\$139,530)	(\$28,402)	\$143,536	\$373,558	\$82,773							\$706,020

WATER & SEWER FUND – EXPENDITURES (EXCLUDING TRANSFERS)



Category	YEAR-END			ORIGINAL		
	ACTUAL	Y-T-D	% of ACTUAL	BUDGET	Y-T-D	% of BUDGET
	2021-22	2021-22	2021-22	2022-23	2022-23	2022-23
Personal Services	\$ 5,737,693	\$ 2,854,534	49.75%	\$ 7,607,193	\$ 3,066,009	40.30%
Professional Services	2,848,956	725,579	25.47%	4,052,926	1,188,786	29.33%
Contracts	53,315,955	27,648,894	51.86%	60,193,967	26,824,081	44.56%
Maintenance	1,764,403	855,293	48.47%	2,064,688	866,910	41.99%
Supplies & Misc.	2,457,831	1,388,888	56.51%	1,878,131	873,300	46.50%
Capital	21,461	6,730	31.36%	64,880	43,109	66.44%
Total Oper. Exp.	\$ 66,146,299	\$ 33,479,918	50.61%	\$ 75,861,785	\$ 32,862,195	43.32%

FY23 TOTAL OPERATING EXPENDITURES (EXCLUDING TRANSFERS) OF **\$32.9M, OR 43.32%** OF THE ORIGINAL BUDGET, COMPARED TO **\$33.5M, OR 50.61%** OF FY22 YEAR-TO-DATE ACTUAL COLLECTIONS



- All categories are tracking at or below expected levels
- **Personal Services** – Again being impacted by vacancies, though there are twelve fewer vacancies this year compared to this time last year
- **Capital** – FY23 capital expenses are related to a prior year encumbrance for a replacement pickup truck for Water Operations

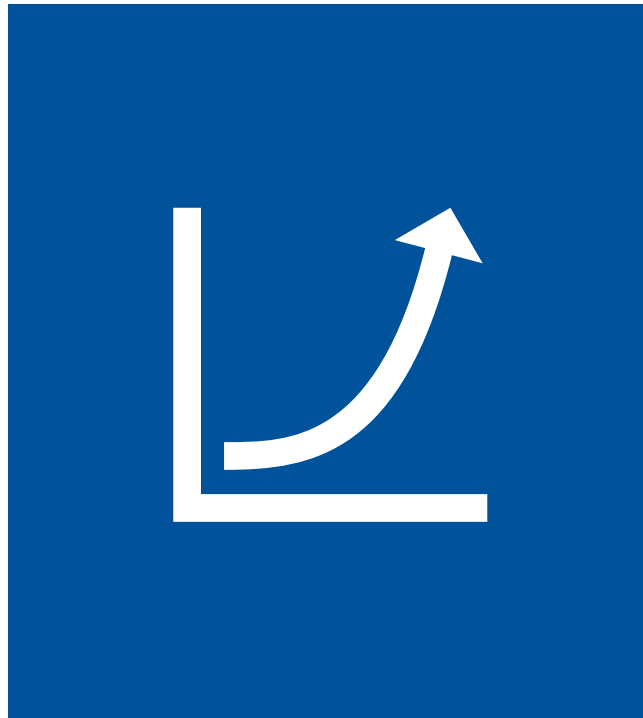
OVERVIEW



SOLID WASTE SERVICES FUND

- An enterprise fund and the third largest of the City's five operating funds
- Provides for residential and commercial solid waste collection services, including recycling and bulky item collection
- Revenue from solid waste collections make up 96% of the fund's total revenues
- Disposal fees make up roughly 25% of the fund's total expenses

SOLID WASTE FUND – REVENUES



Source	YEAR-END			ORIGINAL		
	ACTUAL 2021-22	Y-T-D 2021-22	% of ACTUAL 2021-22	BUDGET 2022-23	Y-T-D 2022-23	% of BUDGET 2022-23
Solid Waste - Residential	\$ 6,060,239	\$ 3,037,660	50.12%	\$ 7,254,760	\$ 3,467,369	47.79%
Solid Waste - Commercial	9,534,382	4,670,939	48.99%	9,742,298	4,874,159	50.03%
BABIC Program	466,666	233,333	50.00%	466,666	233,333	50.00%
Charges for Service	60,413	36,455	60.34%	64,747	30,709	47.43%
Interest Earnings	21,305	1,665	7.81%	44,463	38,254	86.04%
Other Revenue	170,451	155,895	91.46%	189,600	107,354	56.62%
Total Revenues	\$ 16,313,457	\$ 8,135,947	49.87%	\$ 17,762,534	\$ 8,751,177	49.27%

FY23 TOTAL REVENUES OF **\$8.8M, OR 49.27%** OF THE ORIGINAL BUDGET, COMPARED TO \$8.1M, OR 49.87% OF FY22 YEAR-TO-DATE ACTUAL COLLECTIONS

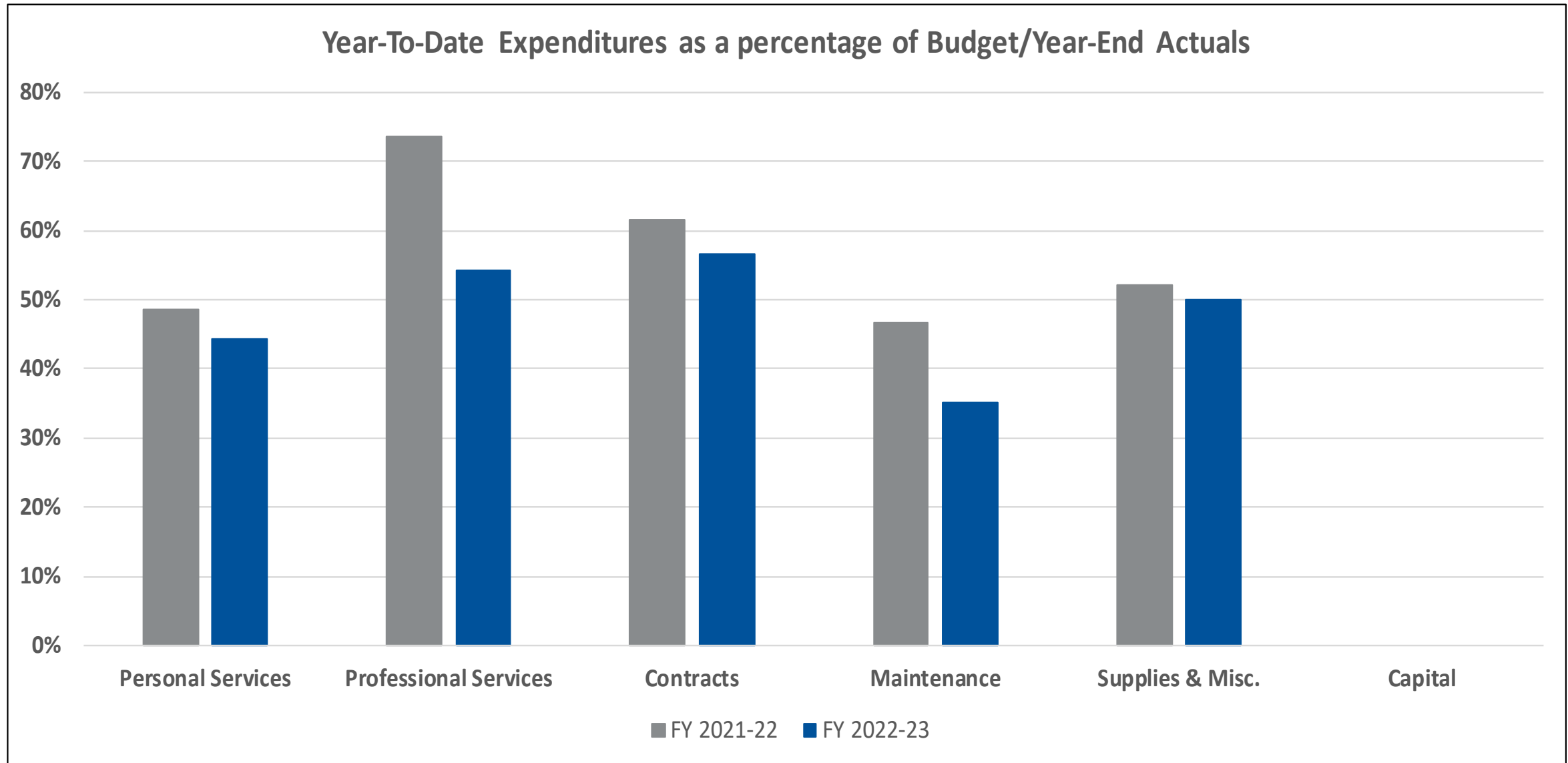
SOLID WASTE FUND – EXPENDITURES (EXCLUDING TRANSFERS)



Category	YEAR-END			ORIGINAL		
	ACTUAL	Y-T-D	% of ACTUAL	BUDGET	Y-T-D	% of BUDGET
	2021-22	2021-22	2021-22	2022-23	2022-23	2022-23
Personal Services	\$ 5,567,310	\$ 2,707,344	48.63%	\$ 6,553,510	\$ 2,900,466	44.26%
Professional Services	421,338	310,120	73.60%	936,244	509,147	54.38%
Contracts	3,805,924	2,341,795	61.53%	4,102,761	2,319,800	56.54%
Maintenance	97,622	45,703	46.82%	126,975	44,671	35.18%
Supplies & Misc.	517,150	270,018	52.21%	613,406	307,047	50.06%
Capital	-	-	0.00%	-	-	0.00%
Total Oper. Exp.	\$ 10,409,344	\$ 5,674,981	54.52%	\$ 12,332,896	\$ 6,081,131	49.31%

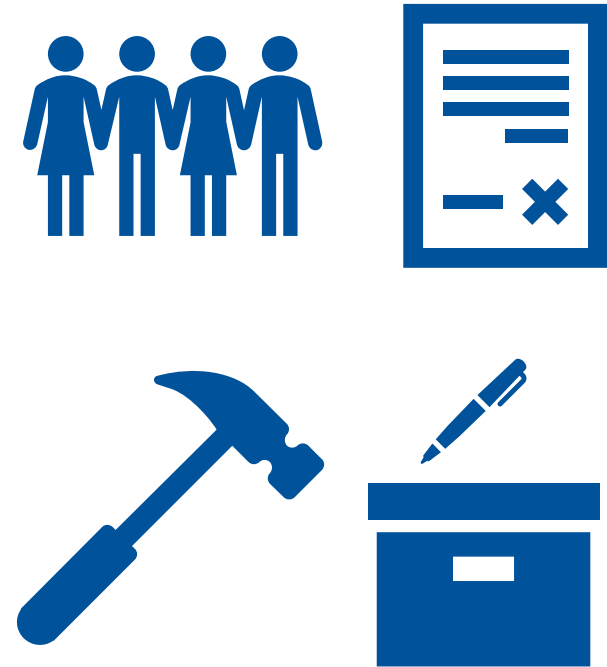
FY23 TOTAL OPERATING EXPENDITURES (EXCLUDING TRANSFERS) OF **\$6.1M, OR 49.31%** OF THE ORIGINAL BUDGET, COMPARED TO **\$5.7M, OR 54.52%** OF FY22 YEAR-TO-DATE ACTUAL COLLECTIONS

SOLID WASTE FUND – EXPENDITURES (EXCLUDING TRANSFERS)



TOTAL OPERATING EXPENDITURES

- All categories are tracking at or below expected levels
- **Professional Services** – The FY22 year-end position for this category was impacted by significant savings on the City’s professional service agreement for the processing of recyclable materials
 - As a result of an Accounting change, beginning in FY23 the City’s portion of the revenue from the sale of recyclable materials collected will no longer be netted against the expense but rather recorded as revenue. This expense category will now record the full contract expense
- **Maintenance** – This category is being impacted by the timing of payments for radio system maintenance that were recorded in the 1st two quarters of FY22 but have not yet been recorded in FY23



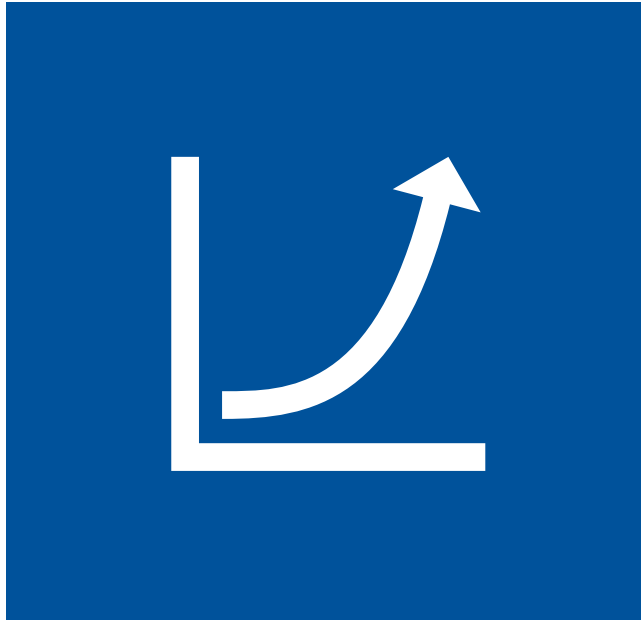
OVERVIEW



GOLF FUND

- Special revenue fund
- Provides for the administration, operations and maintenance of Sherrill Park Golf Course
- Revenue from green fees make up roughly 70% of the fund's total revenues
- Personal services expenses make up roughly 40% of the fund's total expenses

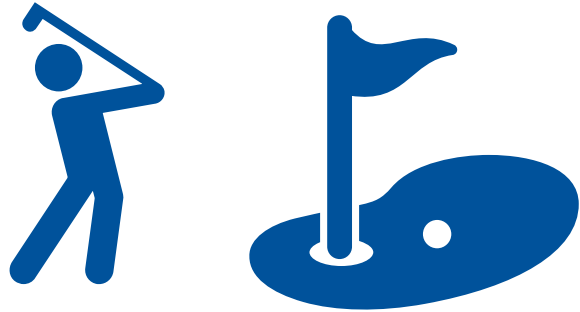
GOLF FUND – REVENUES



Source	YEAR-END			ORIGINAL		
	ACTUAL	Y-T-D	% of ACTUAL	BUDGET	Y-T-D	% of BUDGET
	2021-22	2021-22	2021-22	2022-23	2022-23	2022-23
Golf Course Revenue	\$ 2,887,133	\$ 1,213,539	42.03%	\$ 2,811,340	\$ 1,212,943	43.14%
Interest Earnings	5,881	475	8.08%	9,930	10,828	109.04%
Other Revenue	78,183	74,073	94.74%	4,325	1,763	40.76%
Total Revenues	\$ 2,971,197	\$ 1,288,087	43.35%	\$ 2,825,595	\$ 1,225,534	43.37%

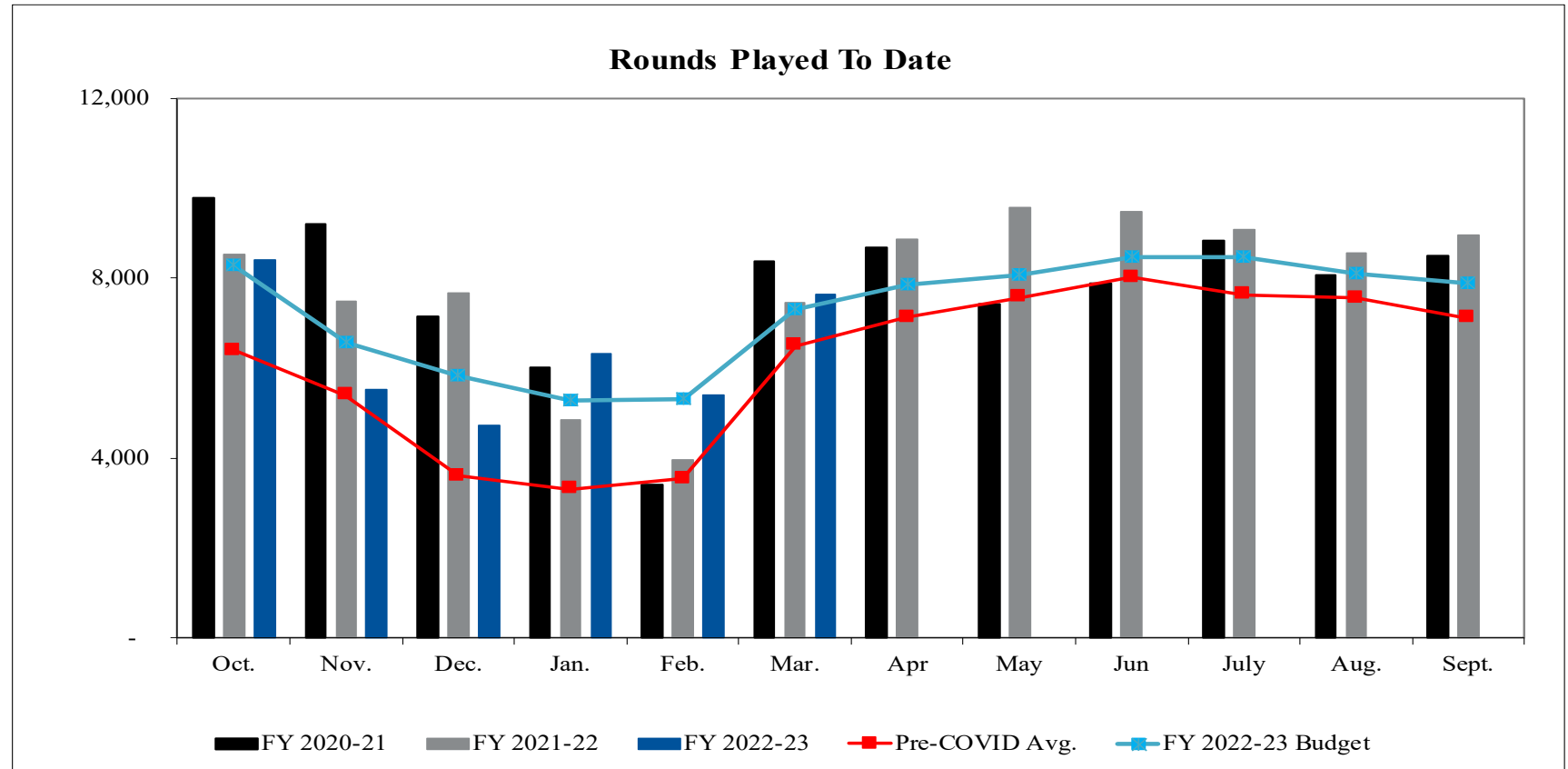
FY23 TOTAL REVENUES OF **\$1.2M, OR 43.37%** OF THE ORIGINAL BUDGET, COMPARED TO **\$1.3M, OR 43.35%** OF FY22 YEAR-TO-DATE ACTUAL COLLECTIONS

GOLF FUND – REVENUES



- **Golf Course Fees** – Trending in-line with budgeted expectations
 - Rounds played during the 1st quarter were impacted by rain on key weekends
 - Total rounds of 38,049 is (584) below the budgeted target through the first six months

	Budget FY 2022-23	Y-T-D FY 2022-23	Above/(Below) Budget
Oct.	8,297	8,403	106
Nov.	6,568	5,537	(1,031)
Dec.	5,841	4,717	(1,124)
Jan.	5,294	6,330	1,036
Feb.	5,327	5,417	90
Mar.	7,306	7,645	339
Apr	7,861	-	
May	8,057	-	
Jun	8,483	-	
July	8,468	-	
Aug.	8,110	-	
Sept.	7,888	-	
YTD	87,500	38,049	(584)



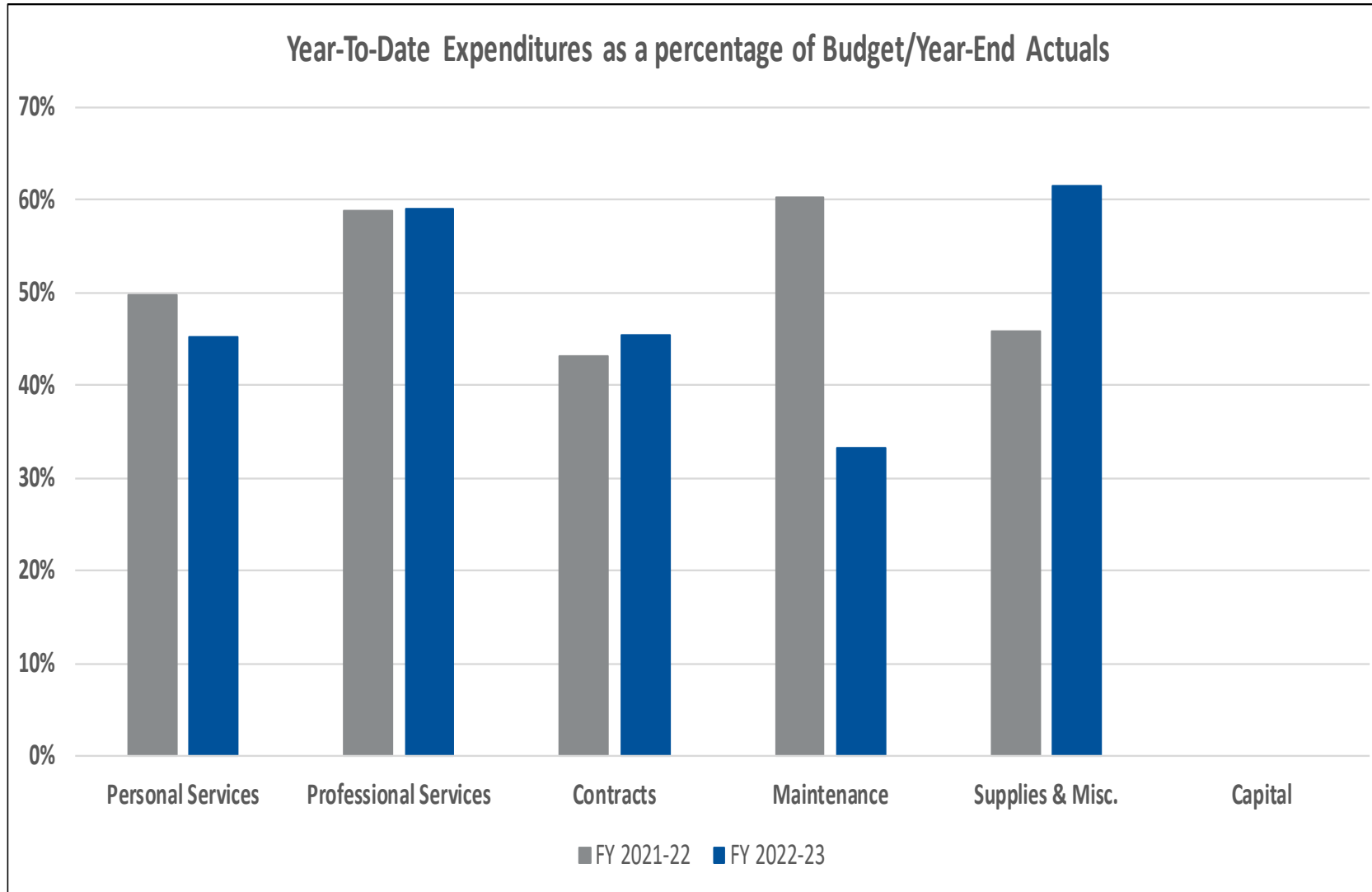
GOLF FUND – EXPENDITURES (EXCLUDING TRANSFERS)



Category	YEAR-END			ORIGINAL		
	ACTUAL	Y-T-D	% of ACTUAL	BUDGET	Y-T-D	% of BUDGET
	2021-22	2021-22	2021-22	2022-23	2022-23	2022-23
Personal Services	\$ 1,127,495	\$ 560,169	49.68%	\$ 1,190,651	\$ 538,231	45.20%
Professional Services	369,250	217,100	58.79%	331,373	195,597	59.03%
Contracts	146,257	63,165	43.19%	140,420	63,645	45.32%
Maintenance	59,731	36,005	60.28%	61,000	20,308	33.29%
Supplies & Misc.	634,249	291,265	45.92%	597,670	367,884	61.55%
Capital	-	-	0.00%	-	-	0.00%
Total Oper. Exp.	\$ 2,336,982	\$ 1,167,704	49.97%	\$ 2,321,114	\$ 1,185,665	51.08%

FY23 TOTAL OPERATING EXPENDITURES (EXCLUDING TRANSFERS) OF **\$1.2M, OR 51.08%** OF THE ORIGINAL BUDGET, COMPARED TO **\$1.2M, OR 49.97%** OF FY22 YEAR-TO-DATE ACTUAL COLLECTIONS

GOLF FUND – EXPENDITURES (EXCLUDING TRANSFERS)



- **Maintenance** – This category is being impacted by the timing of irrigation repairs
 - Significant irrigation repairs were made in the 1st two quarters of last year
 - FY23 irrigation improvements are not planned for until later in the year
- **Supplies & Miscellaneous** – This category is being impacted by an enhanced weed control program that has begun this year and the cost of fertilizer

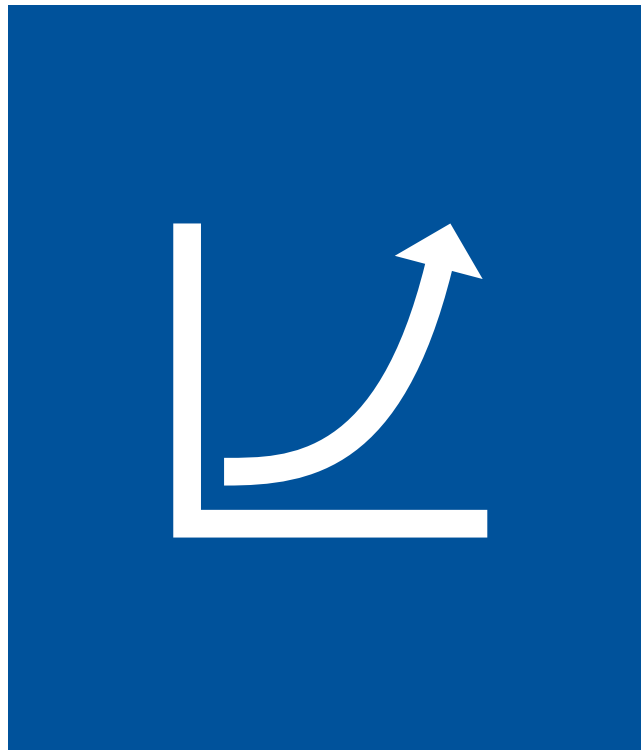
OVERVIEW



HOTEL/MOTEL TAX FUND

- Provides for the administration, operations and maintenance of the Charles W. Eisemann Center, parking garage, Convention and Visitors Bureau and annual grants to local arts organizations
- Revenue from hotel/motel occupancy taxes and revenue from the operation of the Charles W. Eisemann Center and Parking garage are the main sources of the fund's total revenues
- Eisemann Center operations make up roughly 85% of the fund's total expenses

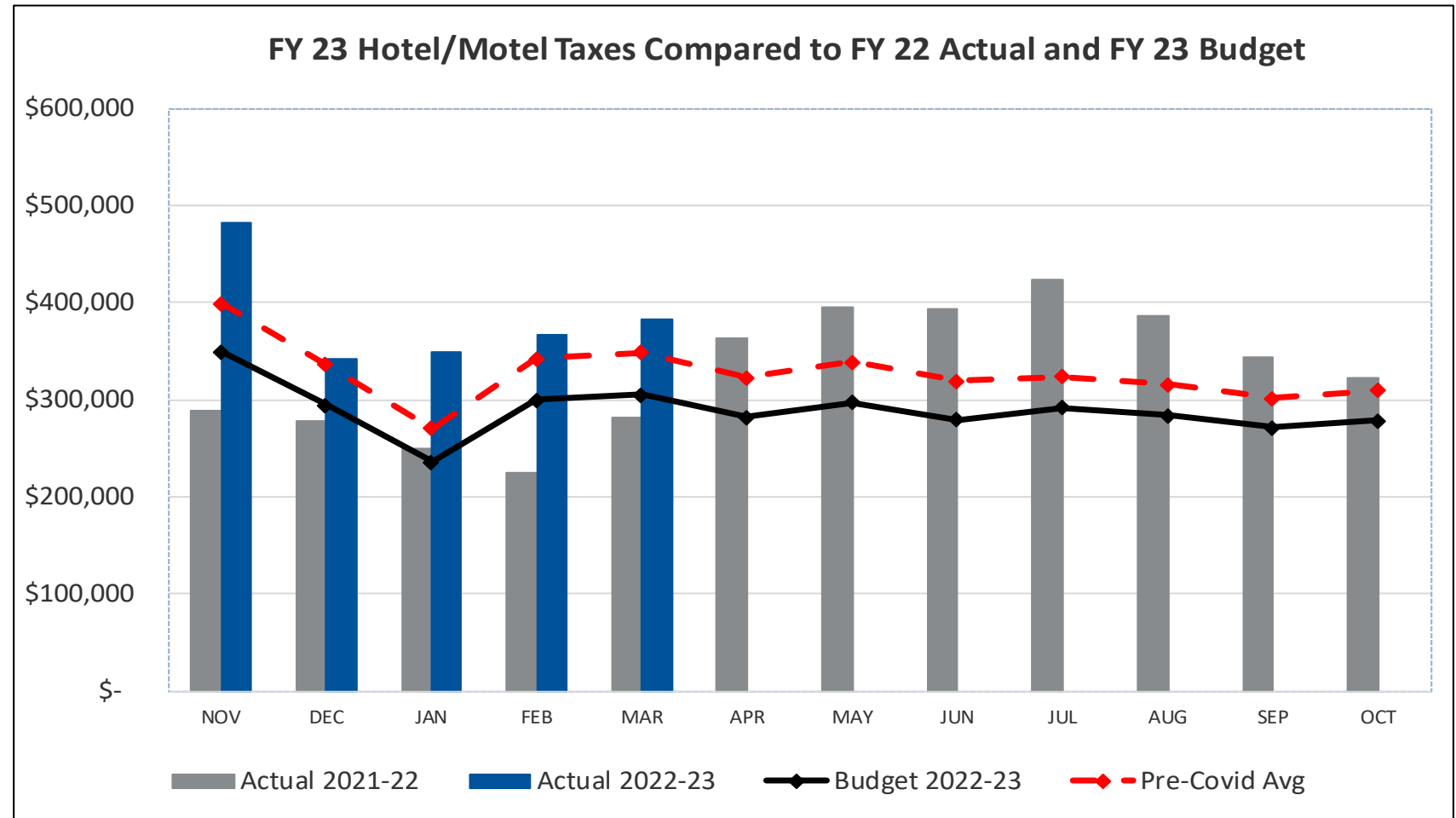
HOTEL/MOTEL TAX FUND – REVENUES



Source	YEAR-END			ORIGINAL		
	ACTUAL	Y-T-D	% of ACTUAL	BUDGET	Y-T-D	% of BUDGET
	2021-22	2021-22	2021-22	2022-23	2022-23	2022-23
Tax Revenues	\$ 3,956,162	\$ 1,324,773	33.49%	\$ 3,470,800	\$ 1,922,419	55.39%
Interest Earnings	42,713	3,922	9.18%	81,023	117,703	145.27%
Other Revenue	69,065	34,474	49.92%	65,837	40,794	61.96%
Transfer In - Grant Revenue	809,019	68,238	8.43%	-	-	0.00%
Parking Garage	376,313	167,618	44.54%	323,933	159,605	49.27%
Eisemann Center Revenue	1,406,866	682,716	48.53%	1,593,613	1,145,623	71.89%
Total Revenues	\$ 6,660,138	\$ 2,281,740	34.26%	\$ 5,535,206	\$ 3,386,144	61.17%

FY23 TOTAL REVENUES OF **\$3.4M**, OR **61.17%** OF THE ORIGINAL BUDGET, COMPARED TO **\$2.3M**, OR **34.26%** OF FY22 YEAR-TO-DATE ACTUAL COLLECTIONS

HOTEL/MOTEL FUND – OCCUPANCY TAXES



Hotel occupancy taxes ended the 2nd quarter \$597,646 above last year, \$437,012 above the budgeted target and \$224,811 above the 2nd quarter pre-pandemic average

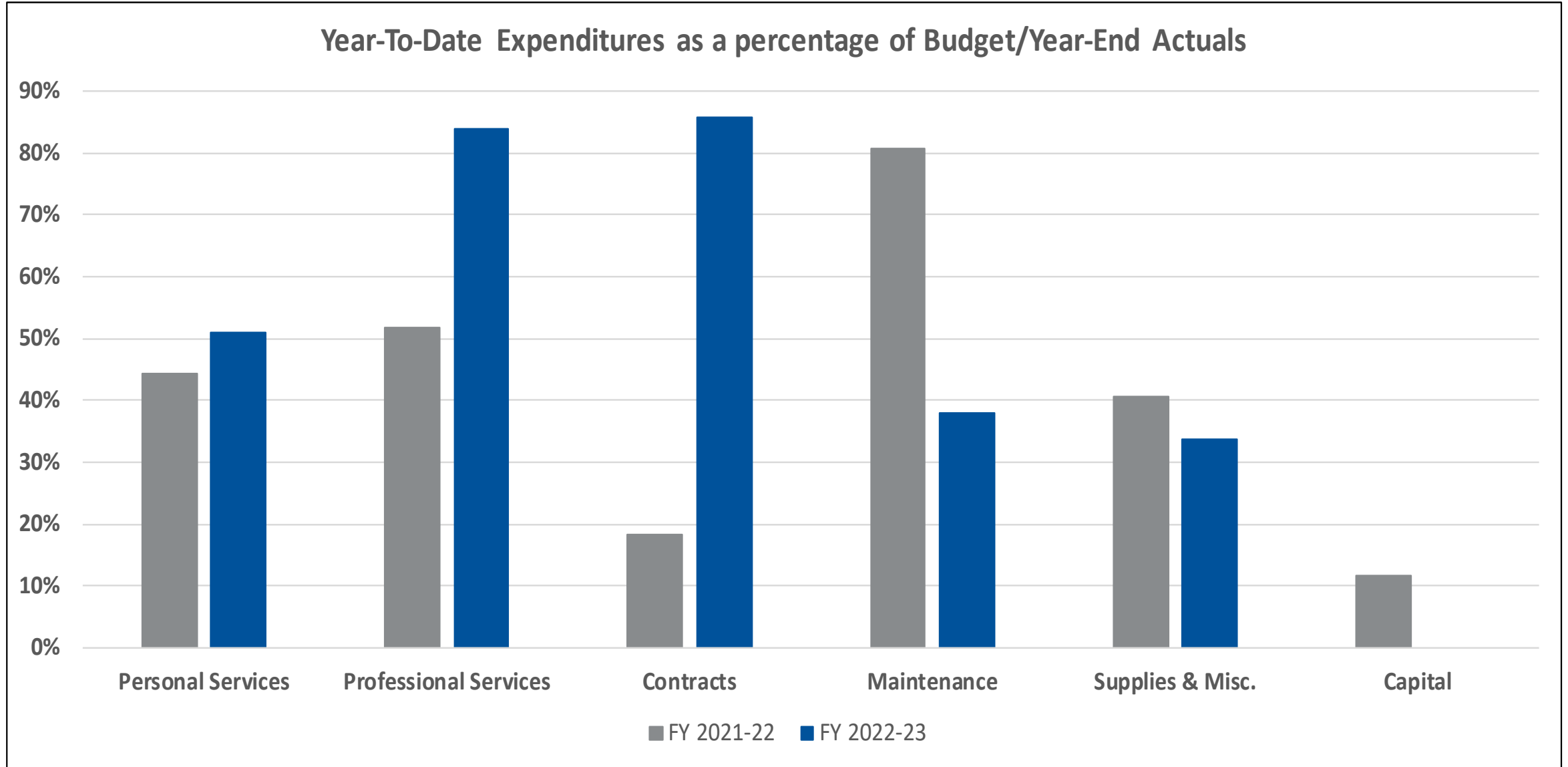
HOTEL/MOTEL TAX FUND – EXPENDITURES (EXCLUDING TRANSFERS)



Category	YEAR-END			ORIGINAL		
	ACTUAL 2021-22	Y-T-D 2021-22	% of ACTUAL 2021-22	BUDGET 2022-23	Y-T-D 2022-23	% of BUDGET 2022-23
Personal Services	\$ 1,909,655	\$ 846,986	44.35%	\$ 2,521,783	\$ 1,285,107	50.96%
Professional Services	1,061,779	548,636	51.67%	1,128,394	947,792	83.99%
Contracts	116,651	21,220	18.19%	78,388	67,137	85.65%
Maintenance	74,582	60,208	80.73%	71,903	27,260	37.91%
Supplies & Misc.	657,592	267,878	40.74%	1,090,159	368,247	33.78%
Capital	191,598	22,260	11.62%	110,000	-	0.00%
Total Oper. Exp.	\$ 4,011,856	\$ 1,767,188	44.05%	\$ 5,000,627	\$ 2,695,543	53.90%

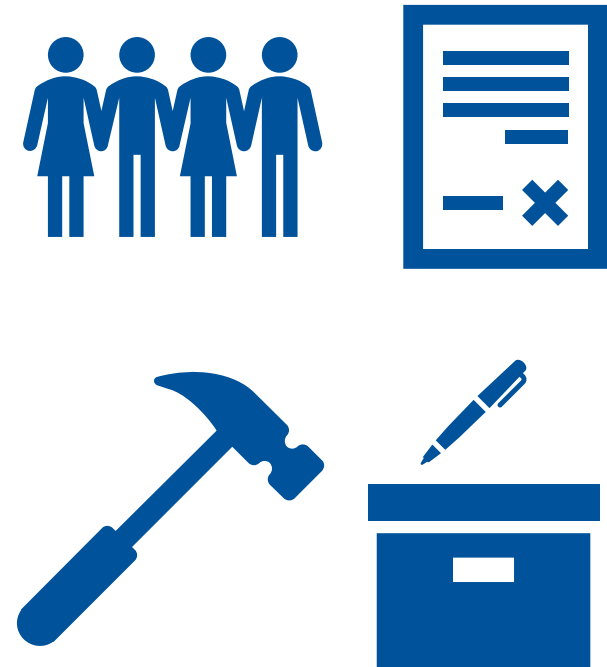
FY23 TOTAL OPERATING EXPENDITURES (EXCLUDING TRANSFERS) OF **\$2.7M, OR 53.90%** OF THE ORIGINAL BUDGET, COMPARED TO **\$1.8M, OR 44.05%** OF FY22 YEAR-TO-DATE ACTUAL COLLECTIONS

HOTEL/MOTEL TAX FUND – EXPENDITURES (EXCLUDING TRANSFERS)



TOTAL OPERATING EXPENDITURES

- All categories are tracking as expected
- **Professional Services** – This category reflects the increased activity at the Eisemann Center
 - This category includes a passthrough account in which the City records stage labor and security expenses, which are then billed back to the rental clients
 - The offset is reflected by the increased 2nd quarter revenue
- **Contracts** – This category is being impacted by additions to the Eisemann Center Presents program
- **Maintenance** – FY22 expenses in this category were impacted by Shuttered Venue Grant expenses recorded that year, but performing as expected in FY23





RICHARDSON

T E X A S